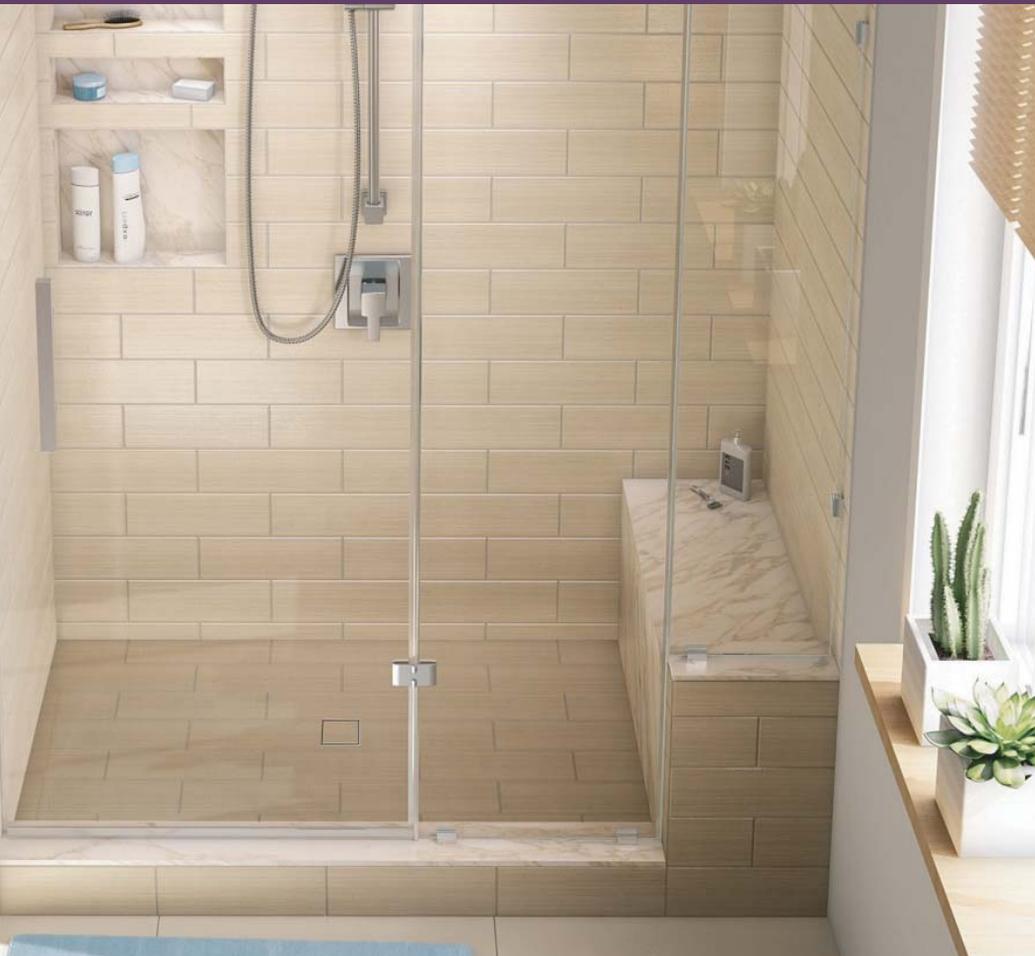


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T. 1 877 563-5777  
info@ibiom.com  
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**Built-in Bench**

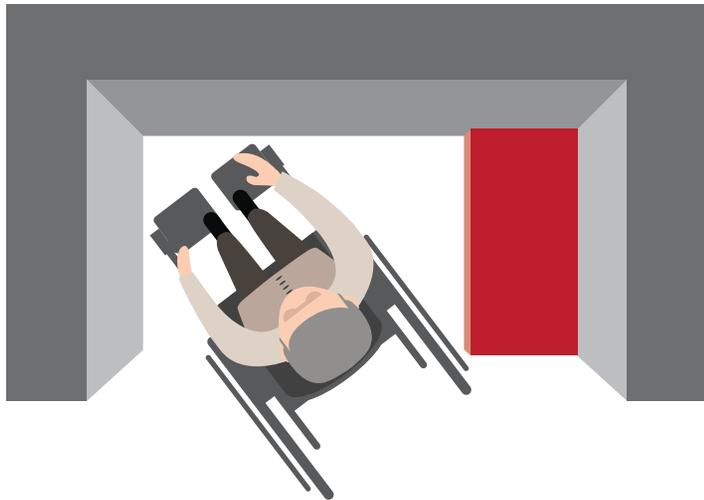


**Folding Seat**

# Fold Up. Save Space.

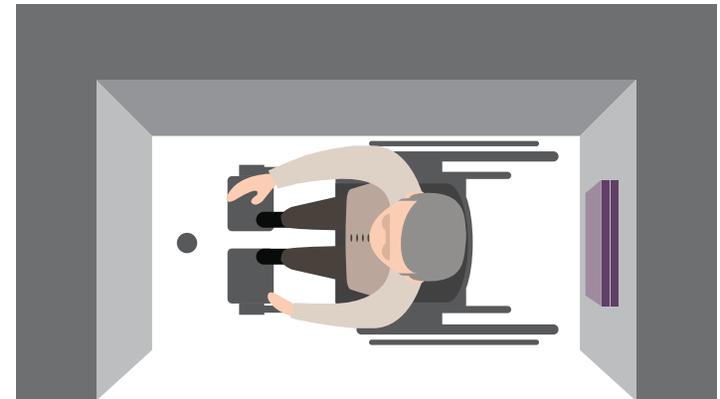
## 70%

free floor space  
with built-in bench



## 100%

free floor space  
with folding seat



Space is a premium in the bathroom. By installing a Built-in Bench, valuable floor space is permanently lost. If your customers' mobility changes, a Built-in Bench can become a major obstacle.

Folding Seats are there when needed, and otherwise stored out of the way. This is ideal in multi-generational homes, where several people use the shower, yet only one person needs the support. Establish yourself as a forward-thinking retailer.

# Stay Warm. Rest & Relax.



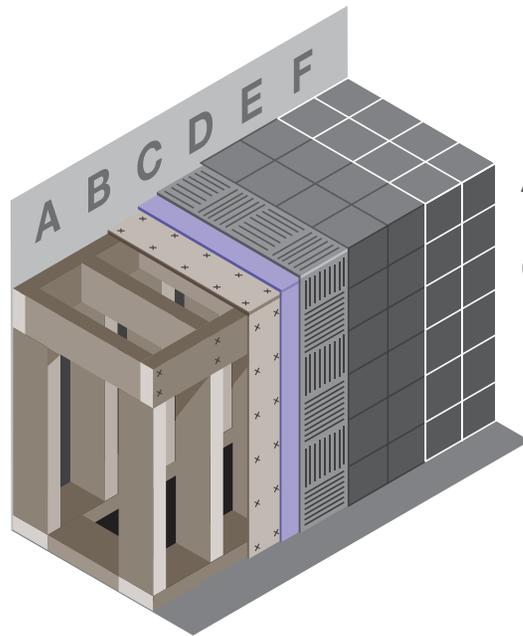
On a cold morning, sitting on a porcelain toilet seat can be a shock to your body! Similar materials like tile and natural stone are heat conductors, great at taking heat from your body. Your clients will experience the same "cold shock" with Built-in Benches.



Conversely, bamboo is a poor heat conductor. This porous material tends to trap heat within air pockets of the material. The bamboo back rest also helps prevent cold shock from the tiled wall, while maintaining a natural feeling and atmosphere.

# Save Time. Save Money.

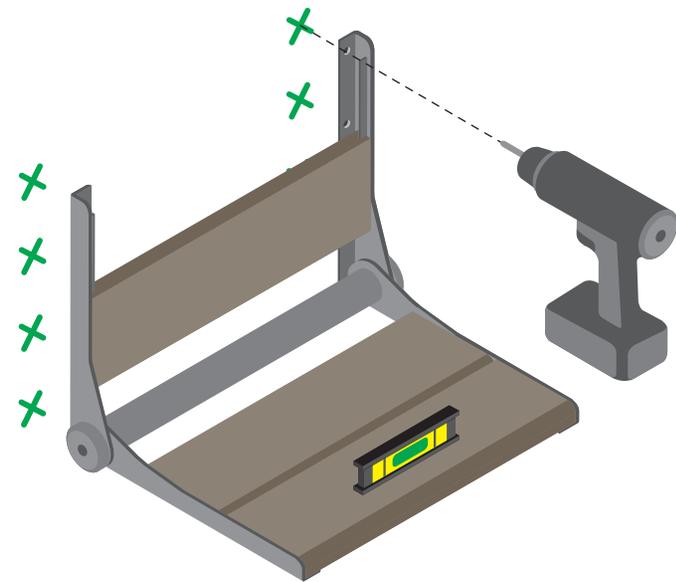
## 6-8hrs



- A. Frame
- B. Plywood
- C. Barrier
- D. Mortar
- E. Tile
- F. Grout & Seal

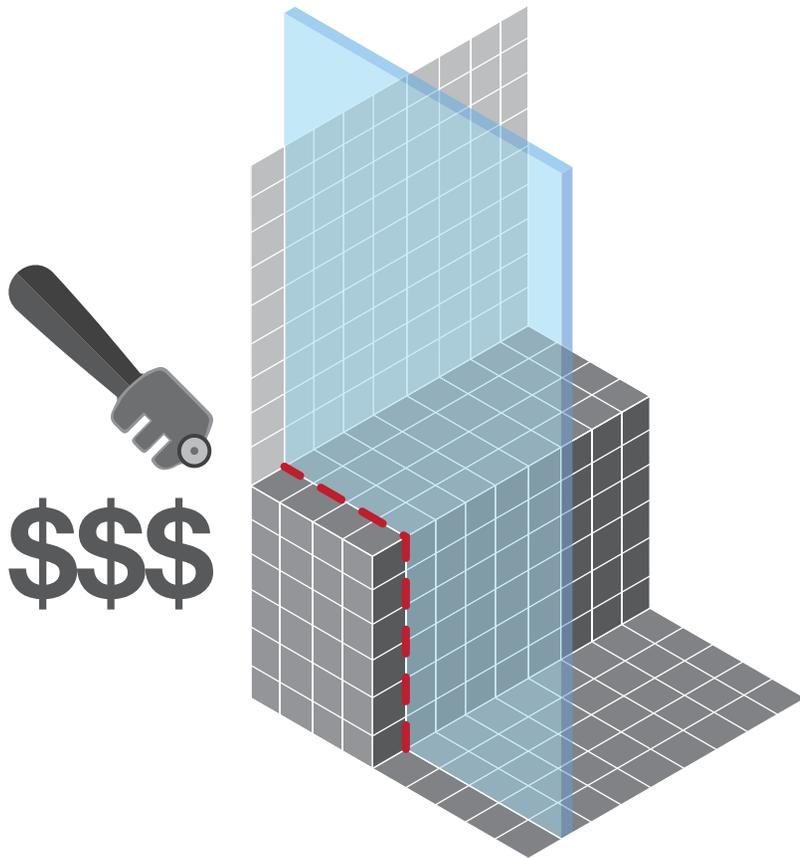
The process of installing a Built-in Bench is labour intensive (measuring, cutting, framing, securing, tiling, sealing, grouting, etc.). This time consuming process can extend your time on the jobsite by several days (approx 6-8 hours plus drying / setting).

## 1 hr max

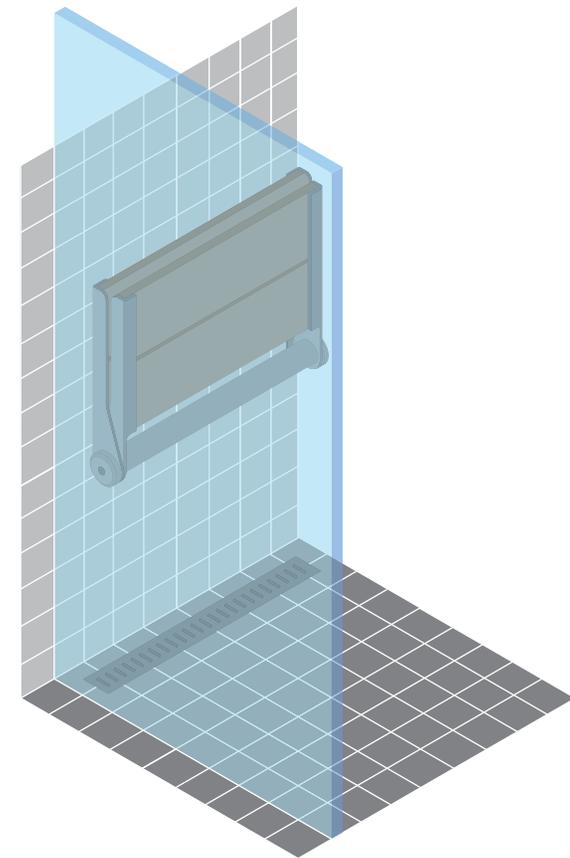


Folding Seats make the job of installation quick and easy. Simply level, drill and install the 8 screws. When attached into wood backing, the Serena-Seat will hold up to 500lbs / 227kg.

# Less Cutting. Less Cost.

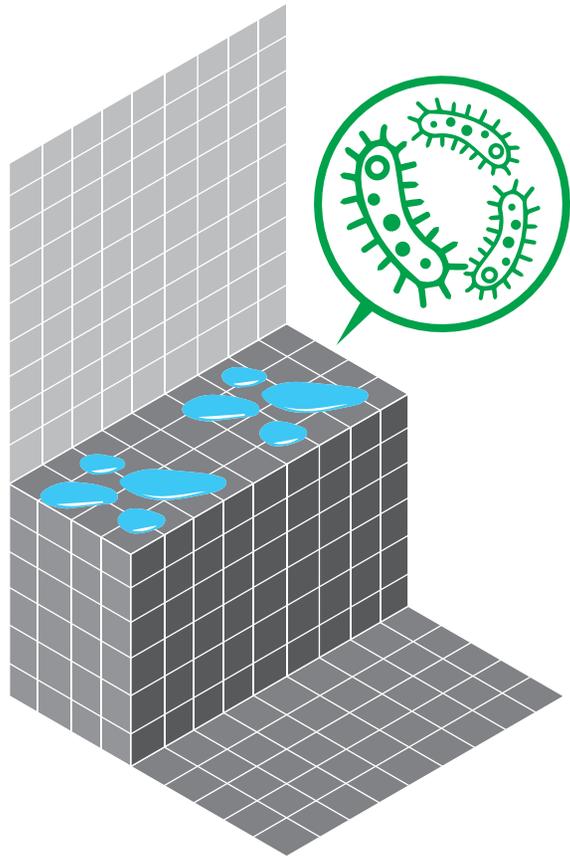


Built-in Benches can be challenging with glass walls. If the bench ends before the glass wall, it leaves an awkward space. If the bench extends thru the glass wall, it will need an expensive custom glass wall (with a longer lead time).

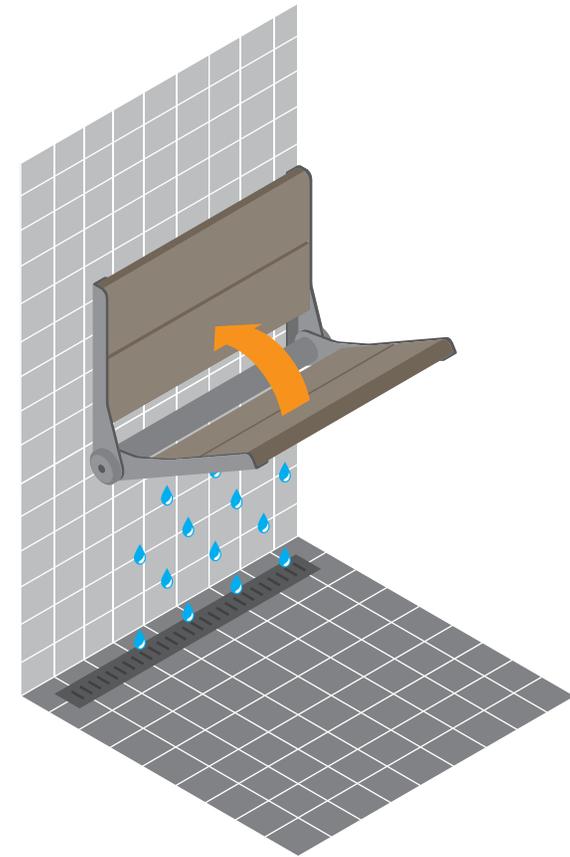


Folding seats provide function at a fraction of the cost. They provide flexibility in design and installation by using “off-the-shelf” glass walls that require no modification.

# Less Water. Less Mold.

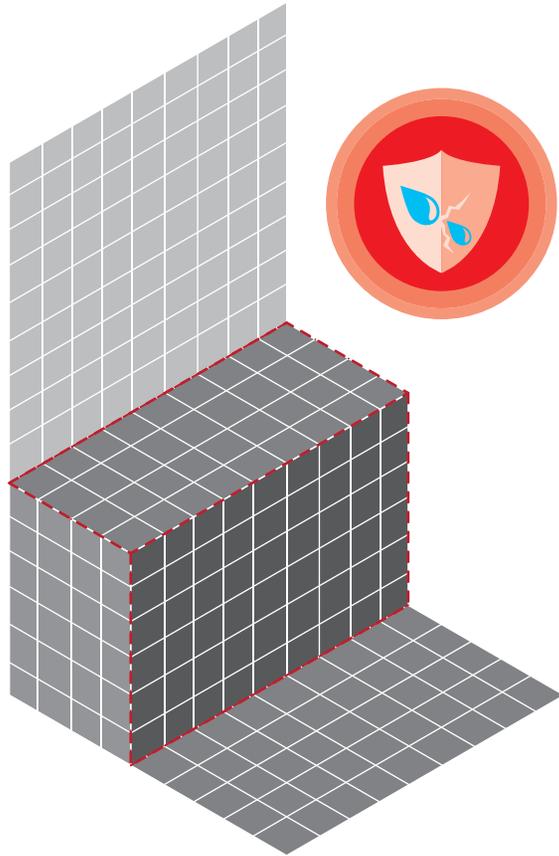


Built-in Benches are flat and collect water on the sitting surface. As water collects, mold forms which requires regular cleaning to keep under control. Also, resting water has a higher potential of penetrating the seal into the wall.



Folding Seats get “drained” from resting water when they are folded up, reducing the bacteria & mold growth. They have distinct holes for wall fastening, which are easier to seal from water penetration.

# Less Seams. Less Hassle.



Built-in Benches have many tiled seams that must be sealed for water protection. The seams can be long in length and numerous, with the responsibility on the contractor to ensure the seal is guaranteed.



Folding Seats feature 8 distinct mounting points that are easily accessible to make a water tight seal. The back panels of bamboo are removable to access the wall for cleaning.

# Built-in Bench



# Folding Seat

- ✗ Permanent structure always in shower stall
- ✗ Tile (a good heat conductor) disperses heat and feels cold
- ✗ Labour intensive and time consuming installation
- ✗ Expensive, long lead time for custom order glass wall
- ✗ Flat surface collects water, leading to bacteria growth
- ✗ Many seams vulnerable to water penetration

- ✓ Fold up seat saves space when not in use
- ✓ Wood (a poor heat conductor) traps heat and feels warm
- ✓ Straight forward installation
- ✓ Straight forward, in-stock glass wall
- ✓ Water drains when seat folds up
- ✓ 8 mounting points easy to seal from water penetration